



**PetroFrontier**

Management's Discussion & Analysis

December 31, 2015 and 2014

## **MANAGEMENT'S DISCUSSION & ANALYSIS ("MD&A")**

*PetroFrontier Corp.*

*December 31, 2015*

PetroFrontier Corp. (the "Corporation") is a public company, which has been engaged in the business of petroleum exploration in Northern Territory, Australia. The Corporation has a fiscal year end of December 31.

This Management's Discussion & Analysis ("MD&A") is a review of how the Corporation performed during the period covered by the financial statements, and of the Corporation's financial condition and future prospects. The MD&A complements and supplements the financial statements of the Corporation, and should be read in conjunction with the accompanying financial statements and the related notes for the years ended December 31, 2015 and 2014 of the Corporation. The financial statements have been prepared in Canadian dollars in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and interpretations of the International Financial Reporting Interpretations Committee ("IFRIC"), which are also generally accepted accounting principles ("GAAP") for publically accountable enterprises in Canada.

The Corporation's Board of Directors has reviewed and approved the consolidated financial statements and MD&A, both of which are effective March 15, 2016.

### **Forward-Looking Statements**

Certain statements contained in this document, including Management's assessment of the Corporation's future plans and operations, may constitute forward-looking statements. The use of any of the words "anticipate", "continue", "estimate", "expect", "may", "will", "project", "should", "believe", "plan" and similar expressions are intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Corporation, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The Corporation believes the expectations reflected in these forward-looking statements are based on reasonable assumptions but no assurance can be given that these expectations will prove to be correct and the forward-looking statements included in this document should not be unduly relied upon. These statements speak only as of the date of this document.

### **Corporate Overview**

The Corporation was incorporated as Australia Energy Corp. ("AEC") on February 6, 2009. AEC amalgamated with Pendulum Capital Corporation ("Pendulum") on December 31, 2010 to form the Corporation. The Corporation has been engaged in the business of petroleum exploration in Australia, through its two wholly owned Australian subsidiaries, PetroFrontier (Australia) Pty Ltd (formerly called Georgina Basin Energy Pty Ltd) and Texalta (Australia) Pty Ltd (collectively "PetroFrontier (Australia)"). When used herein, the term "Corporation" also refers to PetroFrontier (Australia) on a consolidated basis.

The common shares of the Corporation began trading on the TSX Venture Exchange on January 13, 2011, under the trading symbol "PFC".

### **Subsequent events**

On February 11, 2016, the Corporation announced that it had extended the term of its engagement with GMP as the Corporation's exclusive financial advisor, for an additional six months.

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### Statoil Farm-In

On June 10, 2013, the Corporation entered into an agreement to amend the existing farm-in agreement with Statoil Australia Oil & Gas AS ("Statoil") (the "Amended Farm-in Agreement"). Pursuant to the Amended Farm-in Agreement, Statoil was transferred 80% of the Corporation's working interests in EP 103, EP 104, EP 127 and EP 128 and in EPA 213 and EPA 252 in exchange for exploration program related payments and carried costs of up to US\$175 million during the earning period ending in 2016. The Amended Farm-in Agreement redefined the previously agreed work phases and Statoil's corresponding capital expenditure commitments and working interest earnings. On September 1, 2013, Statoil assumed operatorship of the Corporation's lands and completed the Phase 2A work program in 2014. In late 2014, the Corporation received notice from Statoil that it would not be proceeding to Phase 2B of the Amended Farm-in Agreement which resulted in a significant downgrade to the exploratory potential of the lands and as such the aggregated carrying value of the Corporation's exploration and evaluation assets exceeded the fair value less costs of disposal. Accordingly, impairment of \$40,302,333 was recorded during the year ended December 31, 2014.

Also included in the Amended Farm-in Agreement is Statoil's commitment to bear the cost of abandonment and reclamation of surface lands as well as all wells at no cost to PetroFrontier. These operations were completed during 2014 to capture operational and cost efficiencies.

Management remains committed to enhancing shareholder value and has significantly reduced general and administrative costs going forward with the closing of its Adelaide operations office and an overall reduction in the Corporation's head office general and administrative costs. In addition, since 2014 the Corporation has evaluated multiple opportunities both domestically and internationally.

### Overview of Consolidated Financial Results

The following selected financial data is derived from the unaudited and audited consolidated financial statements of the Corporation and reference should be made to such unaudited and audited financial statements.

	<u>Q4 2015</u>	<u>Q3 2015</u>	<u>Q2 2015</u>	<u>Q1 2015</u>
Net loss	181,943	160,250	238,852	238,222
Per common share (basic and diluted)	0.00	0.00	0.00	0.00
Negative cash flow from operating activities <sup>(1)</sup>	231,679	133,592	176,306	344,069
Working capital	9,617,924	9,781,338	9,918,384	10,165,984
Total assets	9,681,433	9,876,247	9,998,429	10,258,193
Shareholders' equity	9,617,924	9,781,338	9,918,384	10,165,984
	<u>Q4 2014</u>	<u>Q3 2014</u>	<u>Q2 2014</u>	<u>Q1 2014</u>
Net loss	38,835	41,172,637	626,254	450,814
Per common share (basic and diluted)	0.00	0.52	0.01	0.01
Positive/(negative) cash flow from operating activities <sup>(1)</sup>	(562,627)	(580,659)	(375,323)	(242,432)
Working capital	10,213,703	10,405,923	6,569,003	7,197,095
Total assets	10,622,129	11,229,697	53,602,604	54,753,802
Shareholders' equity	10,213,703	10,405,923	52,949,820	54,325,568

<sup>(1)</sup> Cash flow from (used in) operating activities after changes in non-cash working capital

The Corporation is in the exploration phase and therefore there are currently no oil and natural gas producing properties from which to generate revenues. The Corporation's net loss for the periods was

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generated primarily from impairment expense (non-cash), share-based compensation expense (non-cash) and G&A expenses including salaries, office costs, and travel costs.

The source of the majority of the Corporation's working capital was from the private placement financings that closed in September 2012 for gross proceeds of \$10,000,000 and the Research & Development tax incentives received during 2014 from the Australian Taxation Office totaling \$4,449,718 plus accrued interest totaling \$153,462 (Australian Dollars). Prior to September 2012, the source of the Corporation's working capital was from the private placement financing that closed in December 2010 for gross proceeds of \$58,500,000.

### *Cash and cash equivalents*

As at December 31, 2015, cash and cash equivalents totaled \$9,595,006 as compared to \$10,438,097 as at December 31, 2014, respectively. The decrease in cash and cash equivalents relates to the payment of accounts payable and accrued liabilities outstanding as at December 31, 2014 and general and administrative costs incurred during the year ended December 31, 2015.

### *Financial Instruments*

The fair value of cash, accounts receivable, accounts payable and accrued liabilities approximate their carrying amounts due to their short-terms to maturity.

Marketable securities are classified as level 1 within the fair value hierarchy and are recorded on the Corporation's statement of financial position at the fair value on the reporting date.

### *Accounts Receivable*

Accounts receivable decreased from \$140,357 at December 31, 2014 to \$48,627 at December 31, 2015. The majority of the accounts receivable outstanding at December 31, 2015 and 2014 related to Australian investment tax credits and Canadian GST on the Corporation's qualifying expenditures, which are typically received subsequent to year end. The following tables summarize the Corporation's accounts receivable:

	<b>December 31, 2015</b>	<b>December 31, 2014</b>
	(\$)	(\$)
Trade receivables	48,627	140,357
Allowance for doubtful accounts	-	-
<b>Accounts receivable</b>	<b>48,627</b>	<b>140,357</b>

### *Prepaid Expenses and Deposits*

Prepaid expenses and deposits decreased slightly from \$43,675 at December 31, 2014 to \$37,800 at December 31, 2015. All of the amounts recorded as prepaid expenses and deposits relates to prepaid insurance and rent.

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### Impairment

	Year ended December 31, 2015 (\$)	Year ended December 31, 2014 (\$)
Impairment of exploration and evaluation assets	-	40,302,333
	-	<b>40,302,333</b>

The Corporation's exploration and evaluation assets at December 31, 2014 were assessed for impairment. During the year ended December 31, 2014, the Corporation received notice from Statoil that it would not be proceeding to Phase 2B of the Amended Farmin Agreement which resulted in a significant downgrade to the exploratory potential of the lands and as such the aggregated carrying value of the Corporation's exploration and evaluation assets exceeded the fair value less costs of disposal. Accordingly, impairment of \$40,302,333 was recorded during the year ended December 31, 2014. The impairment recorded during the year ended December 31, 2014, as a result of Statoil confirming that it would not be proceeding to Phase 2B of the Amended Farmin Agreement represents a Level 3 fair value measurement.

### Exploration and Evaluation Assets

	Exploration & Evaluation Assets (\$)
<b>Cost:</b>	
At December 31, 2014	99,641,345
Cumulative translation adjustments and additions	-
Research & development tax incentives and other adjustments	-
<b>At December 31, 2015</b>	<b>99,641,345</b>
<b>Accumulated impairment:</b>	
At December 31, 2014	(99,641,345)
Impairment	-
<b>At December 31, 2015</b>	<b>(99,641,345)</b>
<b>Accumulated depletion and depreciation:</b>	
At December 31, 2014	-
Depletion and depreciation	-
<b>At December 31, 2015</b>	<b>-</b>
<b>Net Book Value:</b>	
At December 31, 2014	-
<b>At December 31, 2015</b>	<b>-</b>

During the year ended December 31, 2014, the Corporation received in aggregate Research & Development tax incentives from the Australian Taxation Office totaling \$4,449,718 (Australian Dollars). These Research & Development tax incentives have been treated as a reduction to exploration and evaluation assets.

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During the years ended December 31, 2015 and 2014, no general and administrative expenses were capitalized.

### *Accounts Payable and Accrued Liabilities*

Accounts payable and accrued liabilities at December 31, 2014 totaled \$408,426 as compared to \$63,509 at December 31, 2015. The decrease in accounts payable at the end of the current year was due to lower activity levels as at December 31, 2015 in comparison to December 31, 2014. The following tables summarize the Corporation's accounts payable and accrued liabilities:

	<b>December 31, 2015</b>	<b>December 31, 2014</b>
Accrued liabilities	42,807	80,180
Trade payables	20,702	328,246
	<b>63,509</b>	<b>408,426</b>

### *Deferred Tax Asset*

The following is a summary of the Corporation's deferred tax asset as at December 31, 2015 and 2014:

	<b>2015</b>		<b>2014</b>	
Deferred income tax assets / (liabilities)	<b>Australia</b>	<b>Canada</b>	<b>Australia</b>	<b>Canada</b>
	(\$)	(\$)	(\$)	(\$)
Non-capital loss	14,904,530	2,269,865	14,013,317	1,848,470
Share issue costs		4,336	-	70,789
Exploration and evaluation assets and corporate assets	-	-	-	25
(Gain)/loss on marketable securities	-	-	-	944
Unrecognized deferred tax assets	(14,904,530)	(2,274,201)	(14,013,317)	(1,920,228)
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

The Corporation has non-capital losses as at December 31, 2015 of approximately \$49.7 million (2014 - \$49.2 million) in Australia which have no expiry and \$8.4 million (2014 - \$7.4 million) in Canada which expire between 2030 and 2035. Deferred tax assets have not been recognized in respect of all or a portion of these items because it is not probable that future taxable profit will be available against which the Corporation can utilize the benefits.

### *General and Administrative Expense*

General and administrative ("G&A") expense for the year ended December 31, 2014 totaled \$1,918,927 as compared to \$880,564 for the year ended December 31, 2015. The decrease in general and administrative expense over the same periods in the prior year relates to decreased staffing levels.

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The main components of the Corporations general and administrative expenditures are as follows:

	Year ended December 31	
	2015	2014
	(\$)	(\$)
Salaries and benefits	502,311	635,574
Office costs	105,409	141,771
Professional fees	254,930	1,032,821
Corporate and regulatory	17,914	108,761
	<b>880,564</b>	<b>1,918,927</b>

### *Share-Based Compensation*

Share-based compensation expense for the year ended December 31, 2014 totaled \$247,011 as compared to \$32,886 for the year ended December 31, 2015. The substantial decrease in share-based compensation expense pertains to the fact that less options were vesting during the current year in comparison to the prior year and the fact that only 3,310,000 options were outstanding in comparison to 5,790,000, respectively. In addition, the resignation of two directors during the year ended December 31, 2015 resulted in the reversing of previously recorded share-based compensation expense for options that had previously been granted, but had not yet vested.

### *Finance income*

Finance income for the year ended December 31, 2014 totaled \$244,170 as compared to \$94,183 for the year ended December 31, 2015. Overall, the finance income was as expected by management given the levels of cash on hand during the respective years.

### *Net Loss*

The Corporation recorded a net loss for the year ended December 31, 2014 of \$42,288,540 as compared to a net loss of \$819,267 for the year ended December 31, 2015. As the Corporation is in the exploration phase, there are currently no oil and natural gas producing properties from which to generate revenues. The Corporation's net loss for the year ended December 31, 2014 was generated primarily from impairment expense (non-cash). The Corporation's net loss for the year ended December 31, 2015 was generated primarily from share-based compensation expense (non-cash) and G&A expenses including salaries, office costs, and travel costs. The net loss per share (basic and diluted) for the year ended December 31, 2014 was \$0.53 per share as compared to \$0.01 per share for the year ended December 31, 2015.

### *Comprehensive Loss*

The Corporation recorded a comprehensive loss for the year ended December 31, 2014 of \$41,251,635 as compared to \$628,665 for the year ended December 31, 2015. The difference between net loss from operations and comprehensive loss is comprised entirely of other comprehensive income relating to the revaluation of the Corporation's assets and liabilities in accordance with the Corporation's accounting policy on foreign exchange gains and losses. During the year ended December 31, 2015, the Australian dollar relative to the Canadian dollar strengthened from CAD \$0.948 at December 31, 2014 to CAD

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\$1.010 at December 31, 2015 resulting in a gain on the conversion of the Corporation's Australian assets net of the loss incurred on the conversion of the Corporation's Australian liabilities. During the year ended December 31, 2014, the Australian dollar relative to the Canadian dollar remained relatively unchanged from CAD \$0.949 at December 31, 2013 to CAD \$0.948 at December 31, 2014. However, there was volatility in the exchange rate throughout the year ended December 31, 2014 with a general strengthening of the Australian dollar versus the Canadian dollar resulting in gains on the conversion of the Corporation's Australian assets net of losses incurred on the conversion of the Corporation's Australian liabilities.

### Common share information

#### Weighted average outstanding common shares

	Year ended December 31, 2015	Year ended December 31, 2014
<b>Basic and diluted<sup>(1)</sup></b>	<b>79,600,768</b>	<b>79,600,768</b>

<sup>(1)</sup> As the Corporation has losses for all periods referenced above, no addition is made to the basic weighted average number of common shares when calculating diluted weighted average number of common shares as the diluted per common share amounts are anti-dilutive.

### Liquidity and capital resources

The diluted number of common shares outstanding at December 31, 2015 and 2014 were as follows:

	December 31, 2015	December 31, 2014
Common shares	79,600,768	79,600,768
Options	3,310,000	5,790,000
<b>Total common shares (diluted)</b>	<b>84,910,768</b>	<b>85,390,768</b>

As at the date of this MD&A, the diluted number of Common Shares outstanding remained unchanged.

As at December 31, 2015, the Corporation had \$9,595,006 in cash and cash equivalents. The source of the Corporation's net working capital of \$9,617,923 was a result of the private placement funds received in September 2012 and the Research & Development tax incentives received during 2014 from the Australian Taxation Office totaling \$4,449,718 plus accrued interest totaling \$153,462 (Australian Dollars).

With current working capital on hand, the Corporation expects to have adequate funding to provide for general operations and to meet all of the Corporation's future commitments for a period of at least 12 months.

The Corporation has 3,310,000 stock options issued and outstanding as at December 31, 2015 at strike prices ranging from \$0.18 to \$3.05. However, all of these potentially dilutive securities were out-of-the-money at December 31, 2015 and at the date of this MD&A.



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### Material Contracts, Commitments and Contingencies

#### Australian Acreage

As of December 31, 2015, the Corporation had successfully satisfied all minimum work requirements associated with all of its acreage in Australia and all of the Corporation's permits have been or are in the process of being relinquished to the Northern Territory Government.

#### Office lease

As at December 31, 2015, the Corporation had the following office lease commitments:

	2016 (\$)	2017 (\$)	Total (\$)
Office lease commitments	71,157	6,238	<b>77,395</b>
	71,157	6,238	<b>77,395</b>

During the year ended December 31, 2015, the Corporation expensed \$78,892 relating to operating leases it maintained throughout the periods (December 31, 2014 - \$71,270).

#### Litigation

During the year ended December 31, 2014, Macquarie Capital Markets Canada Ltd. filed a Statement of Defence and Counterclaim against the Corporation in response to a Statement of Claim filed by the Corporation against Macquarie in the Court of Queen's Bench of Alberta on July 7, 2014. The Corporation has not recorded a contingent liability associated with the Counterclaim as the Corporation is of the opinion the Counterclaim is without merit. The Corporation will vigorously proceed with its lawsuit against Macquarie and its defence of the Counterclaim.

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### Segmented Information

The Corporation's Australian segment ceased any substantive operations during the year ended December 31, 2015. However, for the year ended December 31, 2014, the Corporation had two foreign subsidiaries and the following geographical segmented information is provided:

	Year ended December 31, 2014	
	Canada (\$)	Australia (\$)
<b>EXPENSES</b>		
General and administrative	1,420,105	498,822
Gain/(loss) on marketable securities	64,719	-
Foreign exchange gain	(280)	-
Share-based compensation	247,011	-
Depreciation	-	-
Impairment	-	40,302,333
Results from operating activities	<b>1,731,555</b>	<b>40,801,155</b>
Finance income	52,819	191,351
Finance costs	-	-
Net finance income	<b>52,819</b>	<b>191,351</b>
Net loss before taxes	(1,678,736)	(40,609,804)
Deferred tax recovery	-	-
<b>NET LOSS</b>	<b>(1,678,736)</b>	<b>(40,609,804)</b>
Exploration and evaluation assets (end of year)	-	-
Research & development tax incentives and other adjustments	-	4,538,964
Total assets (end of year)	5,384,273	5,237,856

### Compensation of Key Management Personnel

Key management personnel compensation, including directors, is as follows:

	Year ended December 31	
	2015 (\$)	2014 (\$)
Salaries, directors fees and other benefits	421,667	550,000
Share-based compensation	32,886	248,713
	<b>454,553</b>	<b>798,713</b>

Key management personnel are comprised of the Corporation's directors and executive officers.

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### **Off Balance Sheet Arrangements**

The Corporation had no guarantees or off-balance sheet arrangements except for certain lease agreements that were entered into in the normal course of operations. All leases are treated as operating leases whereby the lease payments are included in operating expenses or general and administrative expenses depending on the nature of the lease. No asset or liability value has been assigned to these leases on the balance sheet as at December 31, 2015 and 2014. The total future obligation from these operating leases is described above in the section "Material Contracts, Commitments and Contingencies".

### **Accounting Estimates**

Management of the Corporation is responsible for applying judgment in preparing accounting estimates. Certain estimates and related disclosures included within the consolidated financial statements are particularly sensitive because of their significance to the consolidated financial statements and because of the possibility that future events affecting them may differ significantly from management's current judgments. The following are significant accounting estimates:

- In regard to stock-based compensation the Corporation has estimated the volatility, expected life and risk-free interest rates of the stock-based compensation.
- The carrying value of petroleum and natural gas properties is limited to the future expected cash flows from the properties. If it is determined that carrying values of petroleum and natural gas properties cannot be recovered from future cash flows, the asset is written down to its estimated fair value via a charge to earnings.

### **Changes in Accounting Policies**

There were no new or amended accounting standards or interpretations adopted during the year ended December 31, 2015.

### **Future Accounting Pronouncements**

A number of new accounting standards, amendments to accounting standards and interpretations are effective for annual periods beginning on or after January 1, 2016 and have not been applied in preparing the Consolidated Financial Statements for the year ended December 31, 2015. The standards applicable to the Corporation are as follows and will be adopted on their respective effective dates:

#### **(i) Leases**

On January 13, 2016, the IASB issued IFRS 16, "Leases" ("IFRS 16"), which requires entities to recognize lease assets and lease obligations on the balance sheet. For lessees, IFRS 16 removes the classification of leases as either operating leases or finance leases, effectively treating all leases as finance leases. Certain short-term leases (less than 12 months) and leases of low-value assets are exempt from the requirements, and may continue to be treated as operating leases.

Lessors will continue with a dual lease classification model. Classification will determine how and when a lessor will recognize lease revenue, and what assets would be recorded.

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IFRS 16 is effective for years beginning on or after January 1, 2019, with early adoption permitted if IFRS 15 “Revenue From Contracts With Customers” has been adopted. The standard may be applied retrospectively or using a modified retrospective approach. The Corporation is currently evaluating the impact of adopting IFRS 16 on the Consolidated Financial Statements.

### **(ii) Financial Instruments**

On July 24, 2014, the IASB issued the final version of IFRS 9, “Financial Instruments” (“IFRS 9”) to replace IAS 39, “Financial Instruments: Recognition and Measurement” (“IAS 39”).

IFRS 9 introduces a single approach to determine whether a financial asset is measured at amortized cost or fair value and replaces the multiple rules in IAS 39. The approach is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. For financial liabilities, IFRS 9 retains most of the IAS 39 requirements; however, where the fair value option is applied to financial liabilities, the change in fair value resulting from an entity’s own credit risk is recorded in Other Comprehensive Income/Loss rather than net earnings/losses, unless this creates an accounting mismatch. In addition, a new expected credit loss model for calculating impairment on financial assets replaces the incurred loss impairment model used in IAS 39. The new model will result in more timely recognition of expected credit losses. IFRS 9 also includes a simplified hedge accounting model, aligning hedge accounting more closely with risk management. The Corporation does not currently apply hedge accounting.

IFRS 9 is effective for years beginning on or after January 1, 2018. Early adoption is permitted if IFRS 9 is adopted in its entirety at the beginning of a fiscal period. The Corporation is currently evaluating the impact of adopting IFRS 9 on the Consolidated Financial Statements.

### **Disclosure Controls and Procedures**

Management has disclosure controls and procedures in place to provide a reasonable level of assurance that material information relating to the Corporation is made known to the Chief Executive Officer and the Chief Financial Officer by others within the Corporation, particularly during the period in which the annual and interim filings of the Corporation are being prepared, in an accurate and timely manner in order for the Corporation to comply with its disclosure and financial reporting obligations. Consistent with the concept of reasonable assurance, the Corporation recognizes that the relative cost of maintaining these controls and procedures should not exceed their expected benefits. As such, the Corporation’s disclosure controls and procedures can only provide reasonable assurance, and not absolute assurance, that the objectives of such controls and procedures are met.

### **Internal Controls over Financial Reporting**

The Chief Executive Officer and Chief Financial Officer of the Corporation are responsible for establishing and maintaining adequate internal control over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. While management of the Corporation has put in place certain plans and procedures to mitigate the risk of a material misstatement in the Corporation’s financial reporting, a system of internal controls can provide only reasonable, not absolute, assurance that the objectives of the control system are met, no matter how well conceived or operated. No changes were made to the Corporation’s internal control over financial reporting during the year ended December 31,

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2015 that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

### **Business Risks and Uncertainties**

The Corporation's business is subject to risks inherent in oil and natural gas exploration and development operations. In addition, there are risks associated with the Corporation's current and future operations in the foreign jurisdictions in which it operates. The Corporation has identified certain risks pertinent to its business including: exploration and reserve risks, drilling and operating risks, changes to regulatory requirements, costs and availability of materials and services, capital markets and the requirement for additional capital, loss of or changes to joint venture or related agreements, economic and sovereign risks, reliance on joint venture partners, market risk, volatility of future oil and natural gas prices and foreign currency risk.

#### *Limited Operating and Earnings History*

The Corporation has no earnings history. The Corporation's future business plans may require significant expenditure, particularly capital expenditure, in its oil and gas establishment phase. Any future profitability from the Corporation's business will be dependent upon the successful acquisition of new lands, and there can be no assurance that the Corporation will achieve profitability in the future. There are no known quantities of oil or natural gas reserves on the Corporation's existing properties.

#### *Investment Risks*

Revenues, other than interest on unused funds, may not occur for some time, if at all. The timing and extent of these is variable and uncertain and accordingly the Corporation is unable to predict when, if at all, profitability will be achieved. An investment in the Common Shares is highly speculative and should only be made by persons who can afford a significant or total loss of their investment.

#### *History of Losses*

The Corporation has historically incurred losses from operations. As at December 31, 2015, the Corporation had a cumulative deficit of \$122,115,044. There can be no assurance that the Corporation will achieve profitability in the future. In addition, should the Corporation be unable to continue as a going concern, realization of assets and settlement of liabilities other than in the normal course of business may be at amounts significantly different from those in the financial statements.

#### *Cash Flow from Operations*

The cash flow used in operations before changes in non-cash working capital of the Corporation for the years ended December 31, 2015 and 2014 were \$880,564 and \$1,918,647. The Corporation has a history of negative cash flow from operations and the inability of the Corporation to generate positive operating cash inflow in the future could have a material adverse impact on its business, operations and prospects.

#### *Competition*

Oil and gas exploration is intensely competitive in all phases and involves a high degree of risk. The Corporation competes with numerous other participants in the search for, and the acquisition of, oil and natural gas properties. The Corporation's competitors include oil and natural gas companies that have

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substantially greater financial resources, staff and facilities than those of the Corporation. The Corporation's ability to add reserves in the future will depend not only on its ability to explore and develop properties, but also on its ability to select and acquire suitable producing properties or prospects for exploratory drilling. Competitive factors in the distribution and marketing of oil and natural gas include price and methods and reliability of delivery. Competition may also be presented by alternate fuel sources.

### *Operational Dependence*

In the future, the Corporation may enter into operations in which it is not the operator. As such, the Corporation may have limited ability to exercise influence over the operation of such assets or their associated costs, which could adversely affect the Corporation's financial performance. Therefore, the Corporation's return on the assets operated by others will depend upon a number of factors that may be outside of the Corporation's control, including the timing and amount of capital expenditures, the operator's expertise and financial resources, the approval of other participants, the selection of technology and risk management practices.

### *Reliance on Key Personnel*

The Corporation's success will depend in large measure on the performance of the Board and other key personnel. The loss of services of such individuals could have a material adverse affect on the Corporation. The Corporation does not have key person insurance in effect for management. The contributions of these individuals to the immediate operations of the Corporation are likely to be of central importance. In addition, there can be no assurance that the Corporation will be able to continue to attract and retain all personnel necessary for the development and operation of its business. Investors must rely upon the ability, expertise, judgment, discretion, integrity and good faith of the management of the Corporation.

### *Assessments of Value of Acquisitions*

Acquisitions of oil and natural gas issuers and oil and natural gas assets are typically based on engineering and economic assessments made by independent engineers and the Corporation's own assessments. These assessments will include a series of assumptions regarding such factors as recoverability and marketability of oil and gas, future prices of oil and gas and operating costs, future capital expenditures and royalties and other government levies which will be imposed over the producing life of the reserves. Many of these factors are subject to change and are beyond the Corporation's control. In particular, the prices of, and markets for, oil and natural gas products may change from those anticipated at the time of making such assessment. In addition, all such assessments involve a measure of geological and engineering uncertainty which could result in lower than anticipated production and reserves. Initial assessments of acquisitions may be based on reports by a firm of independent engineers that are not the same as the firm that the Corporation may use for its year-end reserve evaluations. Because each of these firms may have different evaluation methods and approaches, these initial assessments may differ significantly from the assessments of the firm used by the Corporation. Any such instance may offset the return on and value of the Common Shares.

### *Estimate of Fair Market Value*

There are numerous uncertainties inherent in an estimate of fair market value including many factors beyond the Corporation's control. The valuations herein represent estimates only. In general, estimates are

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based upon a number of variable factors and assumptions, such as engineering and geophysical information pertaining to hydrocarbon potential, current material contracts of the Corporation, production history of competitors on similar land positions, access to lands, availability, timing and amount of capital expenditures, marketability of oil and natural gas, royalty rates, the assumed effects of regulation by governmental agencies, and future operating costs, all of which may vary from actual results. All such estimates are to some degree speculative, and are only attempts to define the degree of speculation involved.

### *Insurance*

Oil and natural gas exploration, development and production operations are subject to all the risks and hazards typically associated with such operations, including hazards such as fire, explosion, blowouts, cratering, sour gas releases and spills, each of which could result in substantial damage to oil and natural gas wells, production facilities, other property and the environment or in personal injury. The Corporation presently has no active oil and gas operations and as such has no need to be insured against all of these risks. Prior to conducting any operations, the Corporation will obtain insurance in accordance with industry standards to address certain of these risks. However, such insurance has limitations on liability that may not be sufficient to cover the full extent of such liabilities. In addition, such risks may not be insurable in all circumstances or, in certain circumstances, the Corporation may elect not to obtain insurance to deal with specific risks due to the high premiums associated with such insurance or other reasons. The payment of any such uninsured liabilities would reduce the funds available to the Corporation. The occurrence of a significant event that the Corporation is not fully insured against, or the insolvency of the insurer of such event, could have a material adverse effect on the Corporation's financial position, results of operations or prospects.

### *Corporate Matters*

The Corporation does not anticipate the payment of any dividends on the Common Shares for the foreseeable future. Certain directors and officers of the Corporation are also directors and officers of other oil and natural gas companies involved in natural resource exploration and development, and conflicts of interest may arise between their duties as directors and officers of the Corporation and as directors and officers of such other companies. Such conflicts must be disclosed in accordance with, and are subject to such other procedures and remedies as applicable under the Alberta Business Corporations Act.

### *Title to Properties*

Title to oil and natural gas interests is often not capable of conclusive determination without incurring substantial expense. Although title reviews will be done according to industry standards prior to the purchase of most oil and natural gas producing properties or the commencement of drilling wells, such reviews do not guarantee or certify that an unforeseen defect in the chain of title will not arise to defeat the claim of the Corporation. To the extent title defects do exist, it is possible the Corporation may lose all or a portion of its right, title, estate and interest in and to the properties to which the title relates.

### *Additional Funding Requirements*

The Corporation may require additional financing from time to time in order to carry out oil and natural gas exploration and development activities. Failure to obtain such financing on a timely basis could cause the Corporation to have limited ability to expend the capital necessary to undertake or complete future

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exploration programs, forfeit its interest in certain properties, miss certain acquisition opportunities and reduce or terminate its operations. There can be no assurance that debt or equity financing or cash generated by operations will be available or sufficient to meet these requirements or for other corporate purposes or, if debt or equity financing is available, that it will be on terms acceptable to the Corporation. Moreover, future activities may require the Corporation to alter its capitalization significantly.

### *Currency*

From time to time the Corporation may exchange Canadian currency to Australian currency and vice versa; however, the Corporation will not benefit from the fluctuating exchange rates of the Australian dollar in comparison to the Canadian dollar after the currency exchange.

### *Dilution*

The Corporation may make future acquisitions or enter into financing or other transactions involving the issuance of securities of the Corporation, which may be dilutive to existing shareholders.

### *Environmental*

All phases of the oil and natural gas business present environmental risks and hazards and are subject to environmental regulation pursuant to a variety of federal, provincial and local laws and regulations. Environmental legislation provides for, among other things, restrictions and prohibitions on spills, releases or emissions of various substances produced in association with oil and natural gas operations. The legislation also requires that wells and facility sites be operated, maintained, abandoned and reclaimed to the satisfaction of applicable regulatory authorities. Compliance with such legislation can require significant expenditures and a breach may result in the imposition of fines and penalties, some of which may be material. Environmental legislation is evolving in a manner expected to result in stricter standards and enforcement, larger fines and liability and the potential for increased capital expenditures and operating costs. The discharge of oil, natural gas or other pollutants into the air, soil or water may give rise to liabilities to governments and third parties and may require the Corporation to incur costs to remedy such discharge. Statutory provisions require petroleum tenement lands to be protected and rehabilitated to ensure that environmental damage is avoidable or minimal where authorized. These provisions may require approvals and consents to be obtained before certain lands may be accessed and explored. In addition, each state and territory government may impose a wide range of obligations on tenement holders to ensure that petroleum operations comply with various environmental standards and requirements.

No assurance can be given that environmental laws will not result in a curtailment of future production (if any) or a material increase in the costs of production, development or exploration activities or otherwise adversely affect the Corporation's financial condition, results of operations or prospects.

### *Changes in Legislation*

Legislation and regulations continue to be introduced by government and government agencies concerning the security of industrial facilities, including oil and natural gas facilities. The Corporation's operations may be subject to such laws and regulations. Presently, it is not possible to accurately estimate the costs the Corporation could incur to comply with any such laws or regulations, but such expenditures could be substantial.



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### *Income Taxes*

The Corporation will file all required income tax returns and believes that it will be in full compliance with the provisions of the Tax Act and all other applicable tax legislation. However, such returns are subject to reassessment by applicable taxation authorities. In the event of a successful reassessment of the Corporation, whether by re-characterization of exploration and development expenditures or otherwise, such reassessment may have an impact on current and future taxes payable.

### *Integrity of Disclosure*

The Corporation's management maintains appropriate information systems, procedures and controls to ensure that information used internally and disclosed externally is complete and reliable.

The Board is responsible for ensuring that management fulfills its responsibilities. The Audit Committee fulfills its role of ensuring the integrity of the reported information through its review of the audited consolidated financial statements. The Board approves the annual audited consolidated financial statements and MD&A on the recommendation of the Audit Committee. The Board has delegated the approval of the condensed consolidated interim financial statements and MD&A to the Audit Committee.

The Corporation has approved and distributed to all staff a series of policy papers that include Code of Business Conduct and Ethics, Whistle Blower Policy and Procedures, Insider Trading and Reporting Guidelines, Disclosure Policy and Board Control System. Terms of References define Audit Committee and Compensation and Governance Committees. The Corporation has a defined Board Mandate. All consultant contracts are current and approved by independent members of the Board.

### **Additional Information**

Additional information on the Corporation can be accessed at [www.sedar.com](http://www.sedar.com) or from the Corporation's website at [www.petrofrontier.com](http://www.petrofrontier.com) or by contacting the Corporation at PetroFrontier Corp., Suite 520, 1011 – 1st Street S.W., Calgary, Alberta T2R 1J2.